History of Business
Originating from the IQ Business Group and Louis Heyl & Associates, Volition was established in 1999. In 2008, the company became part of IMPERIAL Logistics when 51% thereof was acquired by IMPERIAL Logistics.

Core Business
Volition is the leading specialist in improving business processes in the supply chain. The team's client engagement results in knowledge transfer and building of internal capabilities. Its customers' involvement extends from analysis and design to implementation and, when required, Volition operates supply chain processes on behalf of a client. The company has successfully engaged with clients in the FMCG, Banking, Public Sector, Manufacturing, Retail, Transport and Logistics, Construction, Mining and Technology industries.

Service Offering
Supply Chain Strategy

- Strategy definition
- Decision support
- Value chain design

Supply Chain Operations

- Operational design and implementation
- Operations improvement
- Business process outsourcing (BPO)

Technology

- Enterprise systems
- Business intelligence
- Advanced decision support

People

- Organisational structure and roles
- Performance measurement
- People alignment (change management)

Key Business Strengths
Volition Consulting Services believes that an integrated business approach is required to improve business performance. This applies specifically in the supply chain domain, where companies need to achieve best-for-business supply chain integration in relation to functional excellence.

The company's team maintains a dedicated focus on:

- Establishing effective scale of operations in increasingly complex supply chains

- Leveraging information technology to deliver business intelligence and process automation
- Aligning people performance through formalised outputs and standardised measures across all market sectors, Volition generates innovative ways through which processes and technologies are integrated, for sustainable business improvement.

Key Customers

- ABSA
- BMW
- brandhouse
- Clover
- Cadbury
- Cadbury Nigeria
- Fast'nFresh
- GSSC
- IMPERIAL Logistics member companies
- Liberty Life
- MEIBC
- MIBFA
- Murray and Roberts
- Nedbank
- PG Group
- SBV Services
- Standard Bank
- Toyota
- TSL
- Woolworths

Did you know?
Volition is regularly acknowledged for its innovation and unparallel delivery, having won the following awards:

- 2010 (Sasol Oil)
- 2007 (Clover & MEIBC)
- 2006 (Kellogg & Fintech)
- 2005 (McCain & Early Bird Farm)
- 2004 (BMW)
- SAPICS: Operations Management Program of the Year (2008 & 2009), Educator of the Year (2007)
- CIPS: Volition client, ABSA received the Best Procurement 2010 award and its client, Standard Bank received the Best

Procurement Improvement Initiative 2010 award. Henricus Verhoef, an employee of Volition won the Student of the Year award for CSCP (Certified Supply Chain Professional). Henricus holds one of the highest scores in the world and the highest in Africa to date.

Geographical Representation
Volition is based in Gauteng and has delivered consulting work throughout South Africa, as well as in parts of Africa and Europe.